



## **A** Ways to improve your Sales Cycle

	Shorten Cycle Times	Eliminate Mistakes	Improve Business Model & P/L
1			
2			
3			
4			
5			

## **B** Ways to improve your Make/Production & Inventory Cycle

	Shorten Cycle Times	Eliminate Mistakes	Improve Business Model & P/L
1			
2			
3			
4			
5			

## **C** Ways to improve your Delivery Cycle

	Shorten Cycle Times	Eliminate Mistakes	Improve Business Model & P/L
1			
2			
3			
4			
5			

## **D** Ways to improve your Billing & Payment Cycle

	Shorten Cycle Times	Eliminate Mistakes	Improve Business Model & P/L
1			
2			
3			
4			
5			